



Republic of the Philippines  
**CIVIL AVIATION AUTHORITY OF THE PHILIPPINES**

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**MINUTES OF THE BAC-BRAVO MEETING**  
**22 August 2019 (Thursday)**  
**Room No. 110, CATC**

**1. Attendance**

1.1 The BAC-Bravo Meeting was held on 22 August 2019, 01:05 p.m. at Room 110, CATC, Merville Access Road, Pasay City.

1.2 In attendance were the following:

*(Please see attached attendance)*

**2. Meeting Proper**

Atty. Gumabon called the meeting to order at 01:05 p.m. He welcomed everyone in the meeting.

Mr. Luna requested each prospective bidder to introduce themselves and the company they are representing.

Atty. Gumabon informed the body on the general rules for the Pre-Bid Conference. The conference is the venue where the prospective bidders can ask questions on their issues and concerns regarding the published bid documents. If the questions raised by the prospective bidders require a deeper study to respond of the BAC-Bravo, answers will be published thru a bid bulletin. After the Pre-Bid Conference, prospective bidders are not prevented from asking additional questions, which must be in writing to the BAC-Bravo Committee, and sent thru email. Written queries will be answered provided that prospective bidders have purchased the bid documents already. Prospective bidders were reminded that their queries should be sent/submitted to the BAC-Bravo Committee at least ten (10) days before the deadline for submission and opening of the bids.

**Pre-Bid Conference for the Supply, Delivery and Installation of Radio Repeater for CSIS**

**Bid No. 19-037-07 Bravo**

**Approved Budget for the Contract (ABC): 3,079,510.00**

Mr. Magsipoc presented and discussed the bid documents for the project.

Mr. Magsipoc said that the commissioning of the project is for the following airports: General Santos, Iloilo, Bohol-Panglao, Puerto Princesa, Laoag, Tuguegarao and Legazpi Airports.

46 After the presentation, Atty. Gumabon announced that the floor was open for queries of the  
47 prospective bidders.  
48  
49 Question: *"Yung repeater po ba saan iko-connect ito, may existing portable radio po ba*  
50 *tayo?"*  
51  
52 Ms. Cortez: *"Yes, Sir."*  
53  
54 Question: *"Pwede po bang malaman ung mga voltage ng mga radio na gagamitin?"*  
55  
56 Ms. Cortez: *"Existing model na ginagamit namin? Icon BAT, Icon B88, yan ung isang*  
57 *brand"*  
58  
59 Atty. Gumabon said that he wanted this to be published in a bid bulletin and indicate where  
60 those projects will be delivered.  
61  
62 Ms. Cortez said that the radio repeater will be synchronized with other radio  
63 communications within the airport.  
64  
65 Atty. Gumabon commented that the bid bulletin should show, e.g. Tuguegarao Airport,  
66 indicate the existing equipment that will be connected to the radio repeater.  
67  
68 Atty. Gumabon asked if this equipment affect the national security/safety?  
69  
70 Ms. Cortez answered, *yes, Sir.* She suggested not to publish the radio models in a bid  
71 bulletin.  
72  
73 Atty. Gumabon announced that on that point, BAC-Bravo will not publish this in a bid  
74 bulletin, but communication will be transmitted to the bidders who purchased the bid  
75 documents because of its national security component.  
76  
77 Question: *May mga existing licenses po ba from NTC ang CAAP sa Tuguegarao and other*  
78 *airports.*  
79  
80 Ms. Cortez answered, *yes. There are radios there with licenses that we can tap for the*  
81 *repeater.*  
82  
83 Atty. Gumabon clarified that the question is, if your requirements on the technical specs  
84 specially on NTC approvals will prevent the bidder from submitting the required approvals  
85 considering that there are prerequisites by NTC. He said that if it will affect the bidders  
86 from valid bid on bidding day, maybe the end-user can consider that this requirement be  
87 submitted during project implementation phase but not during bidding phase.  
88  
89 Ms. Cortez agreed to Atty. Gumabon's suggestion that during the implementation phase,  
90 the TWG will require the bidder to provide the NTC license.  
91

92 Atty. Gumabon asked, *If that is in the Terms of Reference. Is that clear? If not, it must be*  
93 *published in the bid bulletin that the NTC approvals will be required from the winning*  
94 *bidder during the project implementation phase.*

95  
96 Ms. Cortez confirmed that it is in the TOR.

97  
98 Atty. Gumabon directed her to add the phrase “during the project implementation phase”.

99  
100 There having no other questions from the prospective bidders, Atty. Gumabon told them  
101 that they are welcome to submit their bid inquiries. He reminded that the BAC-Bravo will  
102 only reply to the inquiries of those who purchased the bid docs for the project. Bidders may  
103 purchase the bid docs at the BAC Office, 4/F, Admin Bldg., CAAP Central Office.

104  
105 Mr. Magsipoc reminded the prospective bidders that a Legal Clearance from CAAP must  
106 be submitted during the Opening of the Bids. He said that CSIS will issue a bid bulletin on  
107 this. This requirement is indicated in the Technical Specs.

108  
109 Atty. Gumabon suggested that the requirement of having Legal Clearance must be put in  
110 the Special Conditions of the Contract (SCC) in future bid documents.

111  
112 The deadline of submission and opening of bid documents is on 12 September 2019, 10:00  
113 a.m. at the CATC.

114  
115 Atty. Gumabon thanked everyone for their participation in the meeting.

116  
117 **Pre-Bid Conference for the Supply and Delivery of Body Cameras for CSIS**

118 **Bid No.: 19-038-07 Bravo**

119 **ABC: Php 5,600,000.00**

120  
121 Atty. Gumabon welcomed everyone in the meeting. He introduced himself and the  
122 Members of the BAC-Bravo Committee.

123  
124 Atty. Gumabon requested the prospective bidders to introduce themselves and the company  
125 they are representing.

126  
127 Atty. Gumabon informed the body on the general rules in the conduct of the Pre-Bid  
128 Conference. He said that this Conference is the stage in the procurement activity where the  
129 prospective bidders are allowed to raise their questions and concerns on the bidding  
130 document, and how the bid will be conducted. In the event that the questions require deeper  
131 study and analysis on the part of the BAC, the Committee will respond to these questions in  
132 written form thru a Bid Bulletin. After the conference, prospective bidders can still raise  
133 their questions in writing, but the Committee will only respond to those inquiries in writing  
134 once the bid documents have been purchased. Inquiries shall be submitted ten (10) days  
135 before the date of submission and opening of bids.

136  
137 Atty. Gumabon turned over the proceedings to Mr. Magsipoc of CSIS.

138

139 Mr. Magsipoc presented and discussed the bid documents for the Project.  
140  
141 Question: Page 71, F3. *The Bidder must provide a copy of valid Value-Added Service*  
142 *(VAS) Provider Certificate of Registration from National Telecommunications Commission*  
143 *(NTC). Is this VAS the same as the Certificate of Accreditation/Certificate of Customer*  
144 *provided terminal equipment supplier also from the NTC or is it a different certificate?*  
145  
146 Ms. Cortez answered that this is a different certificate.  
147  
148 Question: *Is the VAS Provider Certificate of Registration of the equipment or the body*  
149 *cameras?*  
150  
151 Atty. Gumabon asked from CSIS for the reply. He asked, why do we require that  
152 certificate?  
153  
154 Ms. Cortez answered that the body camera needs a certification from NTC. In the NTC,  
155 they have the list of equipment that require certificate.  
156  
157 The bidder commented that they have the F4 or the Grant of Equipment Conformity  
158 (GEC), but for the F3 or the VAS, they did not see this requirement in the NTC.  
159  
160 Atty. Gumabon directed CSIS to validate the requirement F3 with the NTC. He said that  
161 the procuring entity has the discretion to require what it needs based on the technical  
162 specifications and NTC has its own requirement based on its purpose. For the purpose of  
163 this BAC, our end-users required that, so the end-user should submit.  
164  
165 He said that for the raised query, the BAC will validate with the NTC the reason why our  
166 end-user is requiring this and if this is relevant for this procurement activity. If it is  
167 relevant, then it will be retained, and the bidders will be required to get it. If it is not  
168 relevant as determined by the Committee, then we will waive that requirement and we will  
169 publish the decision of the Committee thru a bid bulletin.  
170  
171 Question: *Are we required to submit the Legal Clearance?*  
172  
173 Atty. Gumabon answered, *yes, please visit the CAAP Legal Office. The purpose of the*  
174 *clearance is to ensure that the participating bidders have not filed a case against CAAP or*  
175 *any of its officers. There is no payment for the Legal Clearance.*  
176  
177 Question: *Ilan araw po nare-release ang Legal Clearance?*  
178  
179 Atty. Gumabon replied, *within the day.*  
180  
181 Bidder: *Last bidding po kasi we requested the clearance 3 days before the submission,*  
182 *submitan na, hindi pa namin nakuha ang clearance.*  
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Atty. Gumabon said to please allocate time allowance for that, because he as the signatory of the Legal Clearance, is not always physically present in the office, but as much as possible, he does process everything for his signature within the day.

The Legal Clearance is valid for six (6) months.

Question: Page 68, A8, Item No. 2. *ISO Certificate or EN, FCC Compliance (or its internationally recognized equivalent) of Company and Product. May I be clarified if this will be required from the bidder or from the manufacturer of the product.*

Ms. Cortez answered that FCC compliance is a requirement to the bidder.

Question: *Okay lang ba na ang ISO Certificate na isa-submit ng bidder ay 'yung galing sa manufacturer?*

Ms. Cortez answered, *yes, Sir.*

Atty. Gumabon clarified that it is the manufacturer that provides the certification that they are ISO compliant.

Question: Page 71, F4. *On the Grant of Equipment Conformity (GEC), may pagkakaiba ba ito sa Type Acceptance Certificate?*

Ms. Cortez answered that it is the specific GEC.

Question: *Regarding sa power consumption. Pwedeng i-reduce to nine (9) hours operations kasi naka-specify ay ten (10) hours.*

Atty. Gumabon directed the end-user to verify the information as to the battery life.

Question: *Sir, kailangan ba isang body camera, isang dock station/charging dock? I mean, hindi pwedeng set? For six (6) pcs. ay isa.*

Ms. Cortez answered, *Ma'am, one is to one.*

Atty. Gumabon said that end-user requires one is to one because this will be issued per person/security officer. The person has to take care of all of those peripherals.

Question: *Supply and delivery lang po, so no need for the bidder to configure or kami pa po ang magko-configure ng body camera?*

Ms. Cortez answered, *yes, the bidder will teach the end-user how to configure the camera.*

Atty. Gumabon commented that when the product is delivered, it is presumed to be operational. The configuration is an inherent requirement of your delivery.

Question: *Sir, iyon po bang manual kailangan naming i-submit during the bid opening?*

231 Atty. Gumabon answered, *yes, you need to submit the brochures and the manuals because*  
232 *that is our reference point to the specification of the product, the user manual and*  
233 *operational maintenance.*

234  
235 Question: *Pure hardware lang po or with monitoring system?*  
236

237 Ms. Cortez answered, *pure hardware only but ready in case monitoring system will be*  
238 *used.*

239  
240 Question: *Sir, may existing centralized data station po ba kayo para sa body camera?*  
241

242 Ms. Cortez answered, *there is none.*

243  
244 Question: *Sir, pwede po bang mga 6 to 9 hours lang po sana ang battery life. Madalang po*  
245 *ang mga manufacturer na makaka-comply nyan?*  
246

247 Atty. Gumabon answered, *we will review that concern. The rules allow the procuring entity*  
248 *to set our technical specifications. What is important is that the specifications that we have*  
249 *would also comply to the principles of competitiveness in any procurement activity. Based*  
250 *on security operations, our people work on 8-12 hours shift on the ground. The battery*  
251 *must also have that kind of life.*

252  
253 The deadline for the submission and opening of the bids is on 12 September 2019, 10:00  
254 a.m., at the CATC. The bid documents can be purchased at the BAC Secretariat Office,  
255 4/F, Admin Bldg., CAAP Central Office. The bid documents amount to Php 10,000.00  
256

257 **Pre-Bid Conference: Supply and Delivery of X-ray Scanner (Portable) for Various**  
258 **Airports**

259 **Bid No. 19-026-06 Bravo**

260 **ABC: Php 29,994,800.00**

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262 Atty. Gumabon welcomed everyone in the meeting. He introduced himself and the  
263 Members of the BAC-Bravo Committee.

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265 Atty. Gumabon requested the prospective bidders to introduce themselves and the company  
266 they are representing.

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268 Atty. Gumabon said that the Pre-Bid Conference is the venue where the prospective  
269 bidders are able to ask questions on the bid docs and TOR of this procurement activity.  
270 This was already published online. If the Committee is unable to answer your inquiries  
271 today, because that require a deeper study or review, then we will respond in writing thru a  
272 Bid Bulletin for the appreciation of all prospective bidders. After the Pre-Bid Conference,  
273 the prospective bidders can still submit their written bid inquiries to the BAC-Bravo  
274 Secretariat. We will only respond once you purchased the bid documents. Written inquiries  
275 must be submitted ten (10) days before the submission and opening of bids.

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277 Atty. Gumabon turned over the proceedings to Mr. Magsipoc of CSIS.

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Mr. Magsipoc presented and discussed the bid documents for the Project. The locations for the Project are Zamboanga, Bohol-Panglao, Kalibo, Puerto Princesa and General Santos Airports.

Question: *Is this limited to – scanners will provide polaroid? Print out lang ang kailangan? Or it is just an accessory?*

Ms. Cortez answered, *no, Sir. Each unit must come with at least 100 pcs. paper-thin and x-ray films.*

Question: *On the operational deployment of the machine, ibig sabihin ba pagka na-scan mo ang subject item, how would you generate and analyze the image? Would it be by the print out of the polaroid or pwede mong i-view sa iyong laptop.*

Ms. Cortez said, *both. It can be viewed in the laptop and can also be printed on a paper-thin films.*

Question: *Ang evolution po kasi ng portable x-ray ngayon, halos wala nang polaroid. Mas economical. Naka-save lang siya sa laptop mo.*

Ms. Cortez said to the bidder that is the requirement of the end-user.

Question: *On C.3.1., what I understand is that the x-ray, may kasamang scanner. Ung additional po na binabanggit na paper-thin is pag hindi kasya 'yong scanner. Let's say, in the event na hindi kasya 'yong scanner, we can place 'yong paper-thin.*

Ms. Cortez said that both capabilities should be present in the x-ray. Dual purpose.

Atty. Gumabon emphasized that the procuring entity has the discretion to set the technical specifications. This is our requirement for as long as it is competitive and does not favor one brand or manufacturer. We stick with our technical specs.

Question: *E1. Regarding the training, will the training be conducted here in Manila or for each airport?*

Ms. Cortez answered that the training will be conducted at the CAAP Central Office, then, in the airport site.

Atty. Gumabon commented that the instruction of the end-user is not clear because they did not specify the venue or the frequency of the trainings.

Atty. Gumabon directed the TWG to issue a Bid Bulletin that trainings will be conducted in the five (5) airport sites.

The deadline for the submission and opening of the bids is on 12 September 2019, 10:00 a.m., at the CATC.

325 There having no other questions from the prospective bidders, the Pre-Bid Conference was  
326 adjourned.

327

328 **Other Matters**

329

330 **Bid Inquiries on Sangley Projects**

331

332 Atty. Gumabon directed to flash the letter from One-Touch Communications, Inc. email  
333 dated 20 August 2019.

334

335 Atty. Gumabon told the TWG-CSIS that in this case, the bidder is alleging that our TOR is  
336 favoring one (1) brand and manufacturer. We have to open the specs and neutralize it  
337 because the GPPB rules provide that it shall be open and competitive.

338

339 Atty. Gumabon asked if 4 ports is an industry standard? Can there be 2 ports? Can there be  
340 3? Why are we requiring 4?

341

342 Ms. Cortez promised to review the TOR for the project.

343

344 Col. Mendoza asked what is the current available port in the market?

345

346 Mr. Cortez answered that what is specified in the TOR is generic.

347

348 The TWG flashed another letter from One Touch Communications, Inc.

349

350 Atty. Gumabon directed TWG-CSIS to validate what is being inquired in the letter, the  
351 1,400 resolution. This must be answered before 29 August 2019.

352

353 On the justification of One Touch Communications, Inc., there are cabin baggage x-ray  
354 machines that use only two (2) generators, with lower number of photodiodes but  
355 producing the same image resolution and compliant to the standards for TSA certification.

356

357 Atty. Gumabon directed the TWG-CSIS to address these queries, because this is not a good  
358 allegation.

359

360 Mr. Luna suggested that the TWG should specify "*must achieve this resolution*" regardless  
361 the number of generators.

362

363 Atty. Gumabon said that based on the query, the bidder wants the touchpad, but based on  
364 the TOR, "*track ball and touch pad not acceptable*". He asked what are they going to use?

365

366 Ms. Cortez answered, *push button, Sir.*

367

368 Atty. Gumabon suggested, must have push button, but there must be an alternative.

369

370 Ms. Cortez said that it is exclusive, if push button only push button, if touchpad, touchpad  
371 only.



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Atty. Gumabon stressed that the TWG has to answer that the push button mechanism is not an exclusive functionality provided by Ssynx. Other brands can also offer. We retain the TOR.

Atty. Gumabon thanked the CSIS for their participation.

### **Company and Product Presentation for Manila-Sangley Airport Tower Internet and Hotline**

Atty. Gumabon said that for ATS and ANS, the procurement of telecom subscription for internet and hotline is not under the regular mode of bidding. It is usually direct contracting. Contrary to the regular bidding, the BAC did not publish a TOR. We just invited the bidders and they are the ones who are free to propose their solutions. We would like to inquire if their solutions will be responsive to your requirements.

The BAC invited three (3) telecoms. Only one came, the Exanet.

Atty. Gumabon welcomed the officials from Exanet. He introduced CAAP members and end-users of the Project. He requested Exanet officials to introduce themselves.

The Exanet's presentation proposal was flashed on the screen. Please refer to the attached presentation.

Atty. Gumabon thanked everyone for their attendance.

### **3. Announcement of the Next BAC Meeting**

The next BAC-Bravo Meeting will be on 29 August 2019.

### **4. Adjournment**

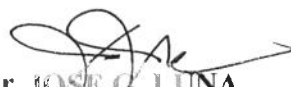
The meeting was adjourned at 4:29 p.m.

Prepared by:

  
**DULCE B. PEÑA**  
Secretariat


Noted by:

  
**Atty. ANGELICA ROSE DIMALANTA**  
Member

  
**Mr. JOSE C. LUNA**  
Member

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**COL. GIL R. MAGLAQUE**  
Provisional Member / End-User

  
**Atty. ROBERTO MARTIN BUENAVENTURA**  
Vice-Chairman, BAC-Bravo

Attested by:

  
**Atty. JOSEPH RAY P. GUMABON**  
Chairman, BAC-Bravo